



JUNIOR LEAGUE OF  
**CINCINNATI**

2018-2019  
Annual Report

WOMEN BUILDING BETTER COMMUNITIES



## Mission

The Junior League of Cincinnati is an organization of women committed to promoting voluntarism, developing the potential of women, and improving communities through the effective action and leadership of trained volunteers. Our purpose is exclusively educational and charitable.

## Vision

**We are committed to improving our community by stimulating change and empowering people through the direct efforts of our dedicated volunteers.** Our members are global in complexion and perspective. Partnerships with the community strengthen our ability to make an impact on the lives of those we serve, and we commit financial and volunteer resources to community projects that further our focus area: **Strengthening Childhood Environments.**



## Commitment

Our commitment has remained unwavering: **to cultivate exceptionally qualified civic leaders** who can identify a community's most urgent and pressing needs, and address them with meaningful and relevant programs and initiatives that not only improve lives, but change the way people think.



## Results

We have amassed an archive of irrefutable results and an undisputed reputation as a respected nonprofit incubator and influential change agent for the public good. **We point with pride to over 120 programs that were incubated or impacted by the Junior League of Cincinnati,** including numerous self-sustaining nonprofits that continue to grow and thrive today. We have been instrumental in championing education and literacy programs, children's cultural development, school nutrition, foster care services, mental health access, and heightened awareness around domestic violence and alcohol abuse.



This important work has won us dedicated community and corporate partners and loyal supporters for 99 years, as well as an **enduring legacy as the community's foremost provider of civic leadership training for women.**

**They don't call us the Volunteer Powerhouse for nothing.**



Tara B. Noland, 2018-2019

## Letter from the President



Dear Members, Supporters, and Community Partners,

From day one, I've said that I believe in the power of women. Individually, yes, but collectively, even more so. Each year, we do the best we can to move the needle on pressing community challenges, to build on our League's historic past and prepare for what we hope will be an exciting and innovative future. And each year, we do that together.

I honestly cannot believe how much the Junior League of Cincinnati has collectively accomplished this year. I am proud of so many things -- how our fundraisers exceeded their goals, our revamped new member curriculum, the way the League's internal operations are stronger than ever, the amazing preparation for the Centennial year, our Diversity and Inclusion work, our re-energized advocacy work and our ongoing partnership with Sweet Cheeks Diaper Bank. I am proud of so many things that have happened this year.

But what I am most proud of is the way we have come together as a League and done all of those things....together.

I have had a front row seat this year watching hundreds of women rise to their potentials, learn new skills, and challenge themselves to grow. I've seen so many members accomplish things that they didn't think were possible, even though the rest of us knew they would blow us away. That only happened because of the way we've worked together.

This year has been about building into the future of this League so that the women who sit in these seats after us have an easier time. It has been about protecting and building our brand and investing in the community and each other so that in 30 years, our daughters will be sitting in this room leading an organization that is even stronger than it is today. And the way that will happen is through the ongoing leadership and commitment of each of our members and our community partners. We are all in this together.

Warmly,

A handwritten signature in black ink that reads "Tara B. Noland". The script is fluid and cursive.

Tara B. Noland

Meredith L. Comin, 2019-2020

## Letter from the President



Dear Members, Supporters, and Community Partners,

The following pages detail an incredible 99th year for the Junior League of Cincinnati as we geared up to celebrate our Centennial. As a League, we are carrying on a legacy of women who have served and continue serving communities all over the world. Each of us carries that legacy in a different place in our hearts and lives. That legacy is what has propelled me to take on the true honor of serving as your president next year. I have spent nearly my entire life seeing the words "Where you live, you serve" put into action and am deeply passionate that the JLC continues to build up our members and drive change in our community.

Our beloved JLC, is by far one of the most dedicated, dynamic and welcoming organizations I have ever been a part of. I have seen women across generations giving their time, their effort, their advice and their love to our community and our members. I have watched mothers lead the charge while their little ones were passed around to committee or council members. I have watched women who are forces of nature in their careers take conference calls from cities far away because work pulled them away but the call of Jr. League was still one they answered. It's more important than ever that we build upon what makes us different. The willingness to raise a hand and say "I will help."

We are preparing to celebrate our 100th year in a way that creates awareness, drives longevity, shows our legacy to the community and hopefully, creates a connection for our members that is unique. My thanks to each of you who has shown support and continues to for the JLC!

Warmly,

A handwritten signature in black ink that reads "Meredith L. Comin". The script is cursive and somewhat stylized.

Meredith L. Comin

# THE **BIG** PICTURE

In this ninety-ninth year of the Junior League of Cincinnati, there is much to be proud of. The League launched its partnership with Sweet Cheeks Diaper Bank, which will receive \$75,000 in financial support over the next three years in addition to the volunteer hours and expertise of the JLC's trained volunteers.

Previous program, **GrinUp!**, was transitioned to the Children's Oral Health Network (COHN) to help further the organization's commitment to developing school-based dental clinics in Cincinnati Public Schools.

In the 2017-2018 year, the JLC adopted AJLI's Diversity & Inclusion (D&I) statement. To drive efforts behind this commitment, the League created a committee responsible for ensuring the League is diverse and inclusive in its practices. The committee leader will serve as a member of the League's Executive Management Team moving forward. A key success of the D&I committee this year was the creation of roundtable discussions, held in members homes, to foster and open dialogue about topics surrounding diversity and inclusion.

The League also saw renewed energy behind **Advocacy and Education** with the A&E and Ohio's State Public Affairs Committee (SPAC) teams participating in two key opportunities this year: the League's endorsement of the Hamilton County Children Services levy and advocating for the Tampon Tax Bill, which calls for exempting tampons and all feminine hygiene products from sales and use taxes in the state of Ohio. The SPAC team partnered with Megan Fisher of Sweet Cheeks Diaper Bank to visit the state capital and advocate on the behalf of women across the state, who pay an estimated four million dollars a year in tax for feminine hygiene products.

## BY THE **NUMBERS**



MORE THAN  
**120 PROJECTS**  
SINCE 1920



**800+ HOURS**  
VOLUNTEER SERVICE IN THE  
COMMUNITY THIS PAST YEAR



A VALUE OF  
**\$19,240 OF SERVICE**  
DONATED TO OHIO & KENTUCKY



VOLUNTEERS SERVED  
**16 ORGANIZATIONS**  
& COMMUNITY PARTNERS



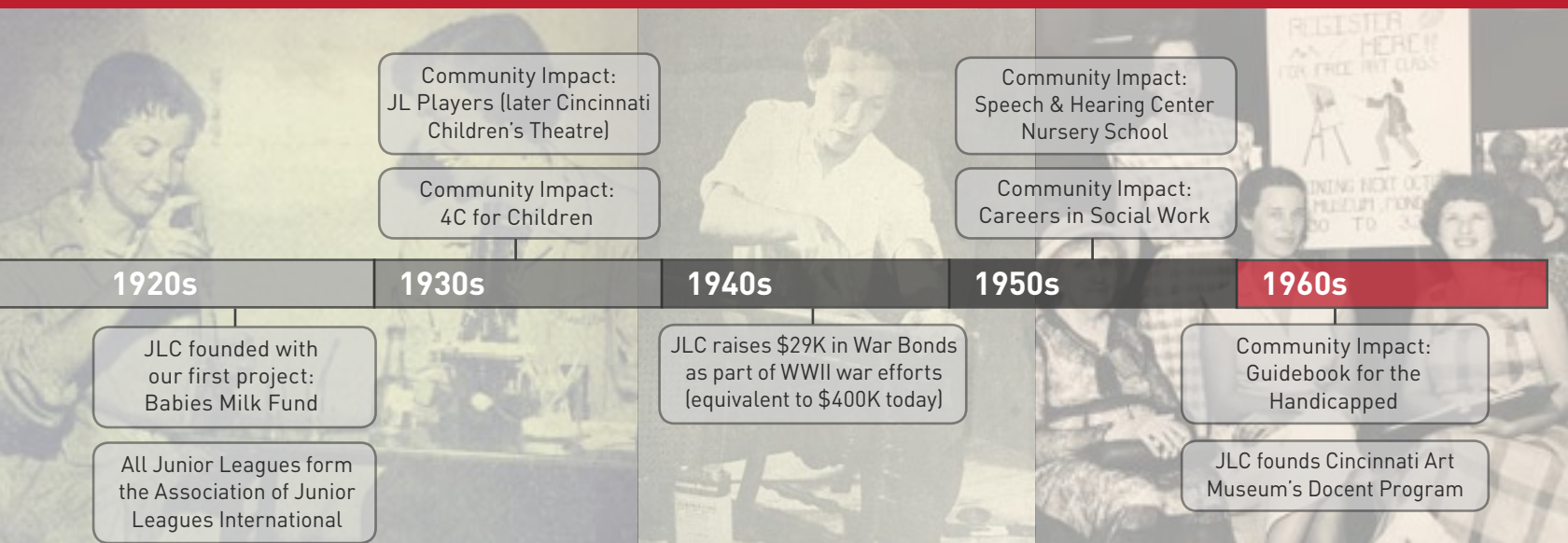
ORGANIZED  
**35 EVENTS**  
FOR COMMUNITY SERVICE



GRADUATION OF  
**59 NEW MEMBERS**  
READY FOR LEADERSHIP

## A Rich History, An Unwavering Commitment

With 120 projects over ten decades, they don't call us the Volunteer Powerhouse for nothing.



# LEADERSHIP EMPOWERED

We develop the potential of women.

## Highlights include:

### Board Bank Program

In February, the Leadership Development Committee provided the exclusive learning and professional development opportunity for League members through its annual Board Bank program. Board Bank trained eighteen League members on how to serve on a nonprofit board through interactive, in-person training with high-energy roundtable discussions, networking opportunities, and reflection activities.

### Training & Development

As a member driven organization with a focus on training, our New Members have the opportunity to participate in the League's Human Centered Design Curriculum. The New Members spent two nights with St. Vincent de Paul City of Cincinnati Poverty Simulation, which is always a mindset-shifting experience.

The Leadership Development Committee offered new trainings this year, including a training on "The Science of Leadership" and the The Nominating Committee received applications for every open leadership position—and in many cases, multiple applications were submitted

### New Member Advisor Training

This training served to establish a community with shared responsibility for retention and training of new members. Advisors committed to the mission and vision and worked to ensure that the work and play of their small groups continuously advance the mission of the League.

### A Renewed Commitment to Diversity & Inclusion

In 2017, the Association of Junior Leagues International (AJLI) emphasized a renewed focus on Diversity and Inclusion (D&I). In response to AJLI's call for action—as well as our own Strategic Plan priorities—the Junior League of Cincinnati created a D&I Committee to research, support, and advance D&I efforts in our own League. The VP of D&I also sits on the Executive Management Team and the committee does not report to one specific council because the JLC believes that this is the work of the entire League, not one part of our League.

The committee hit the ground running this year, hosting Janine Le Sueur (AJLI Director of Education & Programs) at the February GMM to speak about D&I and what it means to be a more inclusive League, and coordinating D&I roundtables in place of the March GMM. The committee also identified a hurdle to progress in our lack of identity-related membership data; without fully understanding today's League and its members, we will not be able to measure progress against our diversity and inclusion initiatives.

Erin Rolfe, 2019-2020 VP of D&I, cited that, "We first need to understand who we are to fix our own 'house.'" To this end, additional identity-related questions are being incorporated into the 2019-2020 New Member survey, with the ultimate goal of eventually gathering this information from current members too, so that we are able to track our progress.

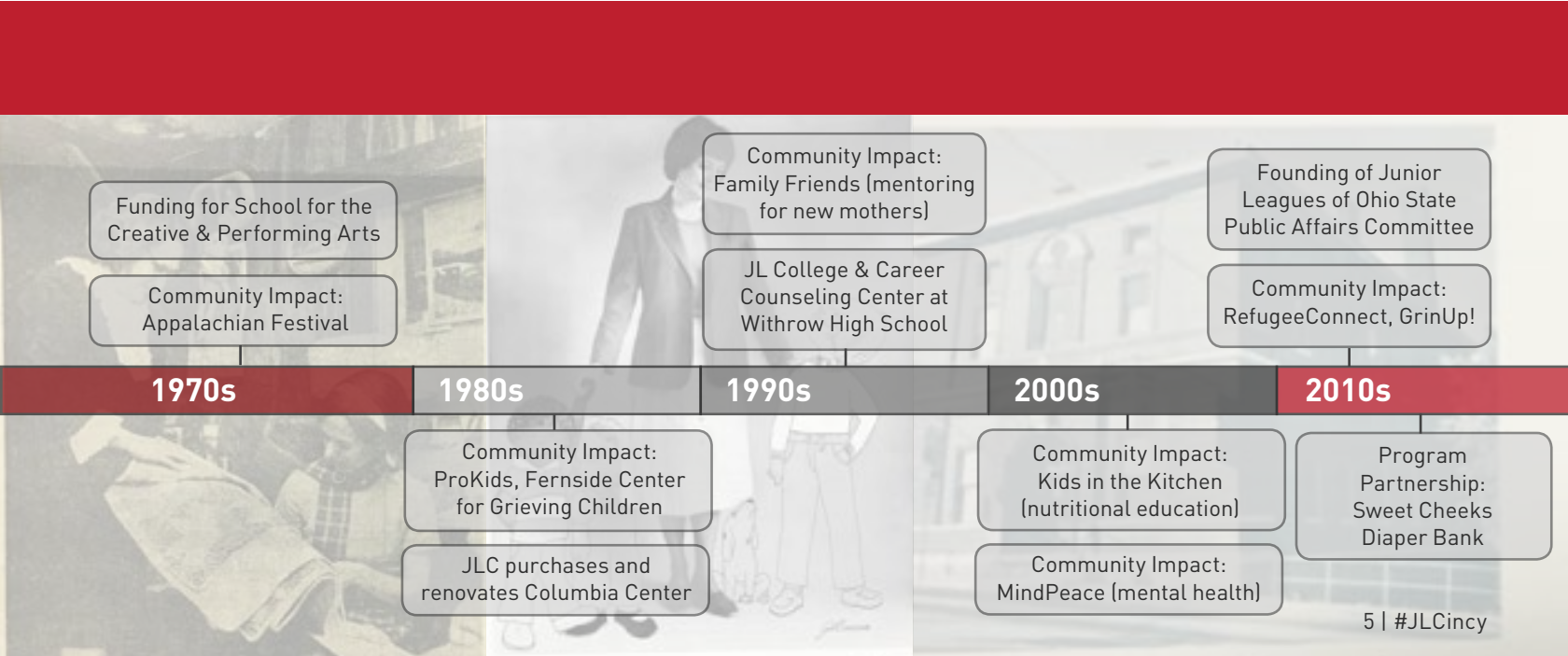
### New Member Brunch & Orientation

This orientation welcomed New Members to the JLC, introduced them to the Board of Directors and Executive Management Team, and inspired them with member mission moment presentations. New members were also introduced to their advisor and small group through a breakout session.

### New Member Little Black Dress Initiative

The Junior League of Cincinnati, in partnership with over forty other Leagues, led a Little Black Dress Initiative (LBDI) during the last week in February in a prosperous effort to raise awareness of the impact of generational poverty on women and children. The week-long campaign included the combined social media efforts of our members, a food/hygiene drive for St. Vincent de Paul, special events, and a raffle. Members came together by donating items, attending the campaign events, and proudly posing on social media with their black attire and "Ask me about my Dress" pins.

Overall, this year's LBDI campaign raised over \$1,500 for the JLC and included a collection of 1,315 food and hygiene items for St. Vincent de Paul.



# NONPROFIT INCUBATION

In our 99 year history, we have incubated or impacted more than 120 projects.

This past year, we were able to transition our League-incubated GrinUp! program into our community!

We have amassed an archive of irrefutable results and an undisputed reputation as a respected nonprofit incubator and influential change agent for the public good. This important work has won us dedicated community and corporate partners and loyal supporters for more than 99 years, as well as an enduring legacy as the community's foremost provider of civic leadership training for women. They don't call us the Volunteer Powerhouse for nothing.

Our commitment has remained unwavering: to develop exceptionally qualified civic leaders who can identify a community's most urgent and pressing needs and address them with meaningful and relevant programs and initiatives that not only improve lives, but educate people on the root cause.

## Sweet Cheeks Diaper Bank Partnership



Last year, after an extensive RFP process, the League selected Sweet Cheeks Diaper Bank as its program partner for the next three or more years. One in three families in America struggle to afford diapers, and over 16,000 children in our community experience diaper need each month. For these reasons and more, Sweet Cheeks started the only diaper bank serving the Greater Cincinnati area. Sweet Cheeks partners with local social service agencies to provide diapers to low-income families while raising awareness of the basic health need for diapers. Its vision is to eliminate diaper need in our community so that all babies have a chance to be healthy, happy, and safe.

Since partnering with Sweet Cheeks Diaper Bank, the League has donated over 3,000 volunteer hours, helped increase the diapers distributed monthly by 15% and realize an increase in partner agencies by 60%.

By mid-2018, the League had helped Sweet Cheeks in submitting eight grant requests and hosted the most successful Bottoms Up For Babies event to date. In addition, Sweet Cheeks launched its membership in the Alliance for Period Supplies and has expanded distributions to include food pantries. Sweet Cheeks also moved into a new 10,000+ square foot warehouse location in the Spring of 2019.

## GrinUp! (Pediatric Oral Health)



From 2012-2018, the Junior League of Cincinnati incubated its program partner, GrinUp!. During that time, GrinUp! increased education and awareness on the importance of pediatric oral health education in the greater Cincinnati area. GrinUp! accomplished much to this end by hosting educational courses for Children's Hospital Residents and dental professionals, publishing baby board books on the care of babies' teeth, establishing a website and social media resources to promote children's health, and helping to design and fundraise over \$200,000 for the "Inside the Grin" exhibit at the Museum Center, among many other accomplishments.

On May 14, 2019, the League announced that its Board of Directors resolved to gift the League's remaining grant money received for oral health education and remaining GrinUp! assets to the Children's Oral Health Network (COHN). Since 2012, COHN has been dedicated to providing accessible dental care to children in the greater Cincinnati area. COHN has realized its goal of increasing oral healthcare through its commitment to developing school-based dental clinics in Cincinnati Public Schools, thereby giving children the oral health care they need. By allowing COHN the flexibility to use the GrinUp! resources, the League hopes its gift will enable COHN to further its mission and benefit children in the Cincinnati community.



# TRANSFORMING COMMUNITIES

Our mission to develop the potential of women continues through our volunteer corps, with **hundreds of direct service hours** returned to the community and centered on our focus area of Strengthening Childhood Environments.

## Community Outreach

Over the course of the 2018-2019 Junior League year, the JLC hosted over **thirty-five Community and Outreach (CandO) events and direct service opportunities** totaling more than 800 volunteer hours.

The CandO events supported local community organizations including Cooking for the Family, Dress for Success Cincinnati, Girls on the Run, La Soupe, The Linden Grove School, Ronald McDonald House, ACTION Ohio, The Children's Theatre, St. Joseph's Orphanage, our partner program, Sweet Cheeks Diaper Bank, and more.

The League also hosted its second **Family Volunteer Day** event where thirty two League members and their families participated in diaper wrapping at Sweet Cheeks Diaper Bank.

## Advocacy & Education

### Endorsing the Hamilton County Children's Services Levy

For many active members, we had a first time opportunity to vote to endorse the levy to support Hamilton County services for abused or neglected children. After an eye opening and education presentation from Moira Weir the head of Jobs and Family Services in Hamilton County. It was exciting to vote to support the levy and to have the levy pass in November of 2018.

### Advocating for the Tampon Tax Bill

On February 26, 2019, a group of Junior League of Cincinnati members traveled to Columbus to meet with Ohio's state representatives and senators to explain the urgency and importance of the Tampon Tax Bill. The bill calls for exempting tampons and all feminine hygiene products from sales and use taxes in the state of Ohio. Both Jamie Stinson, the Senior Delegate for the State Public Affairs Committee (SPAC), and Megan Fischer, founder of Sweet Cheeks Diaper Bank, submitted written testimony in favor of the Tampon Bill. In November of 2019, Ohio announced its end of the "tampon tax."

## Choral Group

After fifty-six years of service in the Greater Cincinnati community, the Junior League of Cincinnati's Choral Group has announced that this will be its final year. Throughout the years, the group has held over 1,500 performances and had more than 203 members. We are incredibly grateful for the service of these women and for Pat Matchette, who served as the group's Director for the past forty-eight years. The joyous sounds of the Choral Group will be greatly missed, but its legacy will live on forever.



# IT STARTS WITH A WOMAN

Our membership development takes a three-pronged approach: engagement, recruitment, and satisfaction.

During the 2018-2019 year, nearly sixty women completed their New Member year, joining our nearly 300 Active Members, while our Sustaining membership was more than 500 women strong – a demonstration of both the future and legacy of the JLC.

## SECURING OUR FUTURE BY INVESTING IN OUR MEMBERSHIP

### Recruitment

The Membership Council focused on building relevancy among both New Members as well as Active Members this year. They began the year by evaluating the recruitment process and, ultimately, streamlining the application document and processes that, thanks to the League's Diversity & Inclusion committee, was also much more inclusive.

The League also hosted volunteer events for Prospective Members to get an even better sense of what the JLC is all about. By the end of the year, the hard work of the Recruiting Committee paid off and the League collected an amazing class of women with a 95% retention rate into their first active year.

### Engagement

The League's Engagement Committee started the year by piloting an internal mentoring program as a way to bring more experienced Actives and Sustainers together with newer members.

Later, with the help of strong social media engagement, the committee also reinvigorated the extracurricular social events, including a Downtown Lunch Group and a number of Family Outings, trying to provide a variety of intimate settings for our members to connect with one another.

Lastly, the League relaunched Jody's Network, an internal initiative to support members in need. The Jody's Network team is a part of the Membership Engagement Committee and assists League members navigating times of tumult, such as the birth or adoption of a child, the loss of employment, or the passing of a family member. Although Jody's Network has been quietly and ably supporting League members since 1985, many members were unaware of it. To generate awareness for potential volunteers and recipients, in February of 2019 the Membership Engagement Committee began the Jody's Network Relaunch.

## KICKING OFF THE JLC'S CENTENNIAL YEAR!

In preparation for the centennial anniversary of the JLC, the League celebrated with a Centennial Kickoff on May 7, 2019 at the Summit Hotel. The event brought together over 240 attendees and guests enjoyed a delicious dinner, special cocktails, and the chance to meet new friends and reconnect with old ones.

Chairs of the Centennial Kickoff Committee, Brooke Hiltz and Amy Kattman, planned an amazing event that focused on incorporating League members as well as the League's 100-year history. The event encompassed the Centennial theme of 100 years of community service, fundraising, and friendship.

The Kickoff fused the ideas of continuity in the League, the League's impact on the community, as well as a fun and enjoyable celebration. Leadership honored its legacy of community building, training volunteers, raising funds, and friendship within the organization throughout the years.



# WOMEN BUILDING COMMUNITIES

All members of the League worked hard to pave new paths in the 2018-2019 year, including endorsing a political issue for the first time in years, advocating at the capital against the tampon tax, accelerating a new program partnership, revamping Membership Engagement initiatives, and recommitting to Diversity & Inclusion through the creation of a dedicated committee and position on the Executive Management Team. It was challenging to select just a handful of award winners this year!

## Excellence in Training Award Kate Eisenpress

Kate showed outstanding dedication as Chair of the Advocacy & Education committee. She created meaningful meetings by hosting them at important places around our city to allow her committee to engage in new ways. Kate was instrumental in the work supporting the children's services levy in November and coordinated an advocacy day at the capital. Kate led her team in creating three panels to allow our members learn more about the decision makers in our community, including panels getting to know Hamilton County Judicial Candidates and elected officials from Cincinnati and the State of Ohio.



## Cookie Nowland Sustainer Award Linda C. Appleby

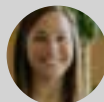
Linda joined the Junior League of Chicago in 1980, before transferring to the JLC later that year. She served on several JLC committees before being nominated as President-Elect in 1988. Not long after her Presidential year, Linda and her family moved to London, where she was active for three years before returning to Cincinnati. The infamous New Member Bus Tour, in honor of Linda who started the tradition. When not busy with the League or with her family, Linda volunteered for the Chamber of Commerce, WCET Community Advisory Board, Comprehensive Community Child Care Board, Adolescent Pregnancy Network Advisory Board, the National Alumni board of Adventure Unlimited and numerous other kind acts. She passed away August 3, 2015.



## Rising Star Award

### Maggie Bieger & Ann Crilley

Maggie Bieger has been a true leader of the Online team, where she served as the Vice Chair in her first active year. She executes all work with excellence, delegating to her committee as well, seeking opportunities to train them where possible! She has stepped in beyond her role as Vice Chair and raised her hand to lead the launch of a new email newsletter for the JLC, built specifically for Sustainers.



Ann Crilley began on Curriculum Development committee and the New Member Core Team, responsible for New Member education. Ann later became New Member Vice Chair, demonstrating her commitment to curriculum design, enthusiasm for developing members and openness in sharing her JLC experience. Ann routinely steps up to help wherever there is a need: she supported the March D&I roundtables and is the steady hand behind the Facebook live feed.



## Shanon Marks New Member Award

### Nicki Beckett

Nicki has gone above and beyond in her New Member year. At the New Member Meetings, she brought a welcoming smile, engaging conversation, and reached out to those whom she had not yet met. Within her small group, she sent reminders about and encouraged participation in the upcoming Junior League events. Nicki was instrumental in organizing the LBDI fundraiser at Louvino, and her management of the project was inspiring and made it seem easy.



## Jeanne Boyce Morrison President's Award

### Nicole Portal

Nicole has been a member for thirteen years and served on committees like CandO, RefugeeConnect, Fashion Show and Membership Outreach and Events. This year, Nicole served as Chair of Recruitment, where she worked to diversify our New Member class and streamline the recruitment process. She was recently appointed to be a trustee of the JLC's endowment and will be Vice Chair of Nominating next year. She has been a leader of the diversity and inclusion work, playing a role in the content development and organization of the February and March GMMs this year. She was even asked to present on an AJLI webinar.



## Mary Harriman Founders Awards

### Brittany Gruber & Kacey Vaught

As Chairs of the Program Acceleration Committee, both Brittany and Kacey have emulated Mary Harriman's sense of urgency to push the needle in our community and have driven the success in our program acceleration process. Kacey and Brittany did a ton of work behind the scenes, while also motivating their team, and successfully leading our partnership with Sweet Cheeks Diaper Bank. Brittany has been a member of the League since 2016, serving on the Program Development and Program Acceleration committees, and joined the league to help make positive change in a city that has truly become home. Kacey joined the League in 2015 and quickly engaged with the ad hoc Program Development Committee. During the process of identifying the JLC's new Program Partner, Kacey became actively involved with Sweet Cheeks Diaper Bank and happily accepted the role of Program Director when Sweet Cheeks was chosen as the League's community partner.



## Transformational Team Award Online Committee

The Online Committee are undoubtedly the unsung heroes of the Junior League of Cincinnati. They manage so much behind the scenes that it's almost unfathomable how they get it done with such a small committee, including this year's Chair, Rachel Chang and Vice Chair, Maggie Bieger. Every League email you get, website or app update you see, each datapoint pulled or ticket sales number collected all traces back to this incredibly talented group of women. They successfully launched two new Digital Cheetah modules on our website this year, including the launch of the new Application Process, built directly into our public website.



## Community Impact Award • The Junior League of Cincinnati Choral Group

This award, which is conferred upon someone who has supported both the JLC and the wider community, is given in celebration of the JLC Choral Group's 56 years of service to our community. Their legacy boasts more than 1,500 performances and participation through the years from more than 203 members. Special thanks to Pat Matchette, who has served as the group's director for 48 amazing years. The joyous sounds of the Choral Group will be greatly missed but their legacy will live on forever.

# FUNDING THE FUTURE

For our Fund Development Council, this past year was about transformation for long-term growth.

Our **Eighth Annual Tour of Kitchens** event continued its success from previous years, bringing in over \$28,000 in net proceeds to support the League's mission and program partner, Sweet Cheeks Diaper Bank. Over 600 tickets were sold, proving to be the highest fundraising Tour to date. The Tour homes were located in Hyde Park and Mout Lookout neighborhoods and featured delicious bites from local caterers.

Our 2019 **Bloom Fashion Show** was held at the Hilton Cincinnati Netherland Plaza and raised over \$50,000. Twenty local businesses came together for a pop-up shop, and attendees had the chance to bid on over 120 baskets in the silent auction. Guests enjoyed sips, shopping and a luncheon prior to the show, with a percentage of sales coming back to the JLC.

In advance of the League's Centennial year, the JLC continued its Centennial Feasibility Study in preparation for planning fundraising associated with the 100-year celebration.

In addition to the success of our two largest fundraisers, we surpassed our Annual Fund goal, raising over \$17,000!



## ORGANIZATIONS, BUSINESSES, & GENEROUS GROUP GIVING

- |  |   |  |                                       |   |
|--|---|--|---------------------------------------|---|
| 50 West                                    | CycleBar Kenwood                              | Hyde Park Lumber & Design Center       | Oliver's Desserts                     | The Birch                                 |
| ADEX International                         | Dance Factory Fitness                         | Hyde Park                              | Orange Theory Kenwood                 | The Children's Theatre of Cincinnati      |
| Aladdin's                                  | Define  | India Hicks                            | Oxford Physical Therapy               | The Dance Coalition                       |
| All Things Savory                          | Delamere & Hopkins                            | Inner Fire Fitness                     | Painting With a Twist Mason           | The Echo                                  |
| Alligator Purse                            | Deluxe Nails                                  | It's In The Details                    | Panera Bread                          | The Esquire/Kenwood/Mariemont Theatres    |
| Allison M Holzapfel                        | DEPS  | It's Working Out                       | Paolo Salamone Jewelry                | The Fran and Kristen Mueller Family       |
| AMC Newport                                | Designs by Dawson                             | Jamie Williams                         | Patti Johnson Interiors               | The LB Rookwood                           |
| Amy Tobin/New Riff Distilling              | Designs On Madison                            | Jean-Robert French                     | Peaches Skin Care                     | The Megan Stacey Group                    |
| AnnieMac Home Mortgage                     | Dewey's Pizza                                 | Restaurant Group                       | Pet Spot                              | The Pink Box                              |
| Anything Granite                           | Digs Real Estate Design                       | Jonathan Mezibov                       | Poke Hut                              | The Plastic Surgery Group                 |
| ArtWorks                                   | Dinner to Doorbells                           | Joseph Beth Bookstore                  | Pitaya                                | The Quarter Bistro                        |
| Aubrie Welsh Interiors                     | Duck Donuts                                   | Juggle                                 | Playhouse in the Park                 | The Spicy Olive                           |
| Aveda Kenwood Towne Centre                 | Duke Energy Children's Museum                 | Jules and Bing                         | Pogo Play                             | The Summit Hotel                          |
| Baird                                      | Eddie Merlot's                                | Karrikan                               | Poke Hut                              | Three French Hens                         |
| Barre3 Montgomery                          | Elizabeth's Closet                            | Kathryn Hayden Photography             | Prestige AV & Creative Services       | Thunderdome Restaurant Group              |
| Bartlett Wealth Management                 | Entertainment Junction                        | Kayla Tubbs & Sarah Woody, KW Advisors | Pure Barre                            | Toast & Berry                             |
| BeautyCounter                              | Envisions Cinema                              | Keeneland                              | Queen City Running                    | Top Golf                                  |
| Beverly Erschell                           | Erin Harper, Comey & Shepherd                 | Kendra Scott                           | Rhinegeist                            | Traditions Building and Development Group |
| Bling                                      | EVER Skin                                     | Kevin Vaught, Key Realty               | Richter & Phillips Jewelers           | Trevor Furbay                             |
| Body Alive                                 | Everyday Chic Boutique                        | Keystone Bar & Grill                   | Rivertowne Marina                     | Trio                                      |
| Bonobos                                    | Fatty & Skinny Brand Sauces                   | Kings Island                           | Robin Wood Flowers                    | Tri-State Running Company                 |
| Bouquet Restaurant                         | Favorites                                     | Knickers of Hyde Park                  | Rodan & Fields                        | True Adorn Boutique                       |
| Bradford Renaissance Portraits             | FC Cincinnati                                 | Krombholz Jewelers                     | Romualdo                              | Truepoint                                 |
| Breadsmith                                 | Ferguson                                      | Lagunitas Brewery                      | Rory Maxwell                          | UC Football                               |
| Brew River Pub                             | Fifty West                                    | Leeta Ruth                             | Russo's Ravioli                       | Urban Stead Cheese Co.                    |
| Brezel                                     | Finn Team                                     | Life's Work Concierge                  | SaferSit                              | VH Homes, Construction & Design           |
| Cabi                                       | FlipDaddy's                                   | Lilly Pulitzer                         | Sake Bomb Sushi                       | Village Junction                          |
| Carol, Kelly and Rebecca, Comey & Shepherd | Fueled Collective                             | LilyPad Play                           | Salon Oakley                          | Vineyard Vines                            |
| Casa Figueroa                              | Funky's Catering                              | Little Miami Brewing                   | Sara Benjamin's                       | Viva Bella Events                         |
| Cassady Schiller                           | Fusian  | LouVino                                | Everything But the House              | Weatherington Golf and County Club        |
| Castle House                               | Gameworks                                     | Luxottica/Emily Ryan                   | Scene 75                              | Whirlybird Granola                        |
| Chuy's                                     | Gigi's Cupcakes                               | M. Hoppel and Co.                      | Second Sight Spirits                  | Wild Eggs                                 |
| Cincinnati Magazine                        | GlitzbyNL                                     | Madeline and Company                   | Skyzone                               | Wrap Artistry                             |
| Cincinnati Museum Center                   | Gold Canyon, Jeri Duncan                      | Manitou Candle Co.                     | Sleepy Bee                            | Yellow Canary Floral & Event Design       |
| Cincinnati Nature Center                   | Goldfish Swim School                          | Mazunte                                | Sorrento's Italian Joint              |   |
| Cincinnati Opera                           | Gomez Salsa                                   | Melanie Chavez                         | Sotto                                 |   |
| Cincinnati Reds                            | Graeter's Ice Cream                           | Mike's Car Wash                        | Spoon Fulla Sugar                     |   |
| Cincinnati Zoo                             | Green Farm Juicery                            | Mitchell's Salon and Day Spa           | Stella and Dot                        |   |
| City BBQ                                   | Gryphon Financial Partners                    | Monkees of Madeira                     | Stephanie Sudbrack Busam, Sibcy Cline |   |
| Citybird Tenders                           | Hallie Goldcamp, ABR, Coldwell Banker Realtor | Mt. Adams Bar and Grill, Blind Lemon   | Stirn Contracting, LLC                |   |
| Classic Prep Monograms                     | Heineken                                      | Natterdoodle                           | Stone Creek/Moerlein Lager House      |   |
| Cooper's Hawk Winery                       | HOMAGE  | Nest Home Staging                      | Strongbow Hard Ciders                 |   |
| Couch Family BBQ                           | Housetrends.com                               | New Riff Distillery                    | Sweet Petite Seating                  |   |
| Court Street Lobster Bar                   | Hyde Park Bridal                              | Newport Aquarium                       | Taglio                                |   |
| Courtney's Cookies                         | Hyde Park Living                              | Nine Giant                             | Taste of Belgium                      |   |
|  |   | Oil Paintings by Karen Rolfes          | The Bagelry                           |   |

# FUNDING THE FUTURE

## Income Statement

Revenue	2018-19
Contributions & Grants	\$18,348
Events	\$125,205
Membership Dues & Fees	\$115,610
Annual Endowment Distribution	\$54,234
Member Services	\$1,392
Property Rental	\$14,792
In-Kind Contributions	\$3,344
Other	\$8,499
<b>Total Revenue</b>	<b>\$341,424</b>

Expenses	
Program Expenses	\$44,823
Event Expenses	\$113,833
Columbia Center	\$43,462
AJLI Dues	\$34,604
Member Services	\$16,171
Training & Leadership	\$29,547
Administration	\$93,905
Other	\$3,128
<b>Total Expenses</b>	<b>\$379,473</b>



- Contributions & Grants
- Events
- Membership Dues & Fees
- Annual Endowment Distribution
- Property Rental
- In-Kind Contributions
- Other
  
- Program Expenses
- Event Expenses
- Columbia Center
- AJLI Dues
- Member Services
- Training & Leadership
- Administration

## Endowment Balance Sheet

The Junior League of Cincinnati Endowment Trust was established in 1996 for the sole purpose of ensuring the continuation and stability of the Junior League of Cincinnati's programs and to promote and facilitate those programs.

Assets	
Cash	\$15,879
Investments	\$1,421,974
<b>Total Assets</b>	<b>\$1,437,853</b>

Liabilities	
Total Liabilities	\$2,250

Equity	
Distributions - Spending Policy	\$(225,620)
Unrestricted Net Assets	\$1,626,810
Net Income	\$34,413
<b>Total Equity</b>	<b>\$1,435,603</b>

<b>Total Liabilities and Equity</b>	<b>\$1,437,853</b>
-------------------------------------	--------------------

2018-2019 Board of Directors
Tara Noland <i>President</i>
Meredith Comin <i>President-Elect</i>
Kristian Scarpitti <i>Treasurer</i>
Kate Fortlage <i>Secretary</i>
Beth Berkowitz <i>Legal Advisor</i>
Vicki Calonge <i>Immediate Past President</i>
Juliana (J.J.) Wales <i>Sustainer Advisor</i>
Alison Bushman <i>Director-at-Large</i>
Judy Dalambakis <i>Director-at-Large</i>
Mary Ivers <i>Director-at-Large</i>
Shelley Poffenberger <i>Director-at-Large</i>
Megan Stacy <i>Director-at-Large</i>
Tara Mosley <i>Nominating Chair</i>

2018-2019 Executive Management
Tara Noland <i>President</i>
Meredith Comin <i>President-Elect</i>
Chelsea Zesch <i>VP Communications</i>
Gina Hotte <i>VP Community Impact</i>
Paaras Parker <i>VP Diversity &amp; Inclusion</i>
Kei Lawson <i>VP Finance</i>
Katie Hayden <i>VP Fund Development</i>
Kelly Barber <i>VP Membership</i>
Molly Flanagan <i>VP Strategic Planning</i>
Sarah Rieger <i>VP Training &amp; Development</i>
Jacklyn Olinger <i>Recording Secretary</i>
Saralou Durham & Dionn Tron <i>VPs Sustainer Council</i>
Jamie Williams <i>Nominating Vice Chair</i>

Board of Trustees to the Endowment	
Valerie Newell, <i>Chair</i>	Lucinda Heekin, <i>Trustee</i>
Julie Albright, <i>Vice Chair</i>	Nicole Portal, <i>Trustee</i>
Lauren Gonzalez, <i>Chief Administrator</i>	Susan Shelton, <i>Trustee</i>
Judy Dalambakis, <i>Trustee</i>	Rosemary Welsh, <i>Trustee</i>



**JUNIOR LEAGUE OF CINCINNATI**

Columbia Center  
3500 Columbia Parkway  
Cincinnati, Ohio 45226

Non-Profit Org  
U.S. Postage  
**PAID**  
Cincinnati, Ohio  
Permit No. 1876

## GENEROUS INDIVIDUAL GIVING

- |                                   |  |  |
|-----------------------------------|--|--|
| Anonymous*                        | Kathryn Harsh                            | Emily Oliver   |
| Judy Adams                        | Camille Healy                            | The Marilyn J. and Jack D. Osborn Fund of<br>the Greater Cincinnati Foundation |
| Janet Fast Address                | Sally Heckscher                          | Madalyn Pifher   |
| Anne Bangert                      | The Warren and Bernice Hensel Foundation | Shelley Poffenberger   |
| Antonella Barrero                 | Mary Hensel                              | Lori Poole   |
| Tiffany Blevins                   | Jessica Herzog                           | Emily Reinhold   |
| Julie Bodnar                      | Missy Holzman                            | René Robers  |
| Sandy Brady                       | Karol Hunt                               | Elizabeth Robinson   |
| Rebecca Bryson                    | Colleen Huster                           | Maureen Rooney   |
| Erica Burns                       | Mary Ivers                               | Marianne R. Rowe   |
| Alison Bushman                    | Nancy J. Jarboe                          | Erin Savage-Weaver   |
| Cathryn Carmichael                | Jessica Jeffery                          | Kristian Scarpitti   |
| Rachel Chang                      | Emily Keller                             | Abby Scharrer  |
| Stephanie Chapman                 | Carolyn Kindle                           | Judy Sheakley  |
| Melanie Chavez                    | Lauren Klonne                            | Nicole Shenk   |
| Nichole Clarke                    | Carolyn Krisko                           | Stephanie Shewmon  |
| Lyndsay Coleman                   | Susie Laubenthal                         | Deanna Sicking   |
| The Brynne & Robert Coletti Fund  | Vicky Leavitt                            | Carole Conrad Siegrist   |
| Meredith Comin                    | M. Drue Lehmann                          | Janet & John Simpkinson  |
| Myrita Craig                      | Catherine Lentz                          | Elizabeth C. B. Sittenfeld   |
| Ann Crilley                       | Chris Lewis                              | Laura Skidmore   |
| Lynnette Dawe                     | Nazly Mamedova                           | Chelsea Smalling   |
| Jill Dickert                      | Pat Matchette                            | Amber Smith  |
| Charlotte Duggan                  | Minda Matthews-Smith                     | Martha Steier  |
| Saralou Durham                    | Liz McLean                               | Christine Stubbins   |
| Liz Dye                           | Katelynn Mendrala                        | Mary Lynn Webb Sunderman   |
| Portia Dyrenforth                 | Ellen Miller                             | Courtney Sutherland  |
| Alexandra Elliott                 | Monica Miller                            | Carly Tamborski  |
| Sandy Elliott                     | Cece Mooney                              | Natalie Wais   |
| Meredith Ficks                    | Jo Moore                                 | J.J. Wales   |
| Shannon Fisher                    | Marjorie McCullough Motch                | Rosemary Dahlen Welsh  |
| Kate Fortlage                     | Joyce Mueller                            | Jamie Williams   |
| Kristen Gallagher                 | Ginny Myer                               | Beth G. Wood   |
| Bess Ganeff                       | Taylor Neal                              | Paula Zipfel   |
| Amanda Haney                      | Linda L. Nitzschke                       |  |
| Jennifer Harrington               | Kailen Nowik                             |  |
| The Harris Family Charitable Fund | Jacklyn Olinger                          |  |

\*In memory of Past Junior League of Cincinnati President, Sue Huffman